BA 5310

## Business Research Methods



## Final Project - Team \#8

Nathan Hammond, Jeremy Hawkins, Clinton Herman
Does a shorter work week (less than 40 hours) result in higher productivity?

## Table of Contents:

Introduction: ..... 3
Background: ..... 3
Hypothesis $\left(\mathrm{H}_{1}\right)$ : ..... 4
Null Hypothesis $\left(\mathrm{H}_{0}\right)$ : ..... 4
Methodology: ..... 4
Statistics: ..... 4
Chart 1: Descriptives ..... 5
Chart 2: Tests of Normality ..... 6
Chart 3: Histogram ..... 7
Chart 4: Correlations ..... 8
Results: ..... 9
Conclusion: ..... 9
References ..... 10

## Introduction:

The relationship between the GDP and work hours per person per week engaged.

The report is based on the data collected from www.ourworldindata.org. The data was collected to analyze the question "Does a shorter work week (less than 40 hours) result in higher productivity?" With the provided statistics and charts to back up the findings for acceptance, or not of our null hypothesis.

The gross domestic production, referred to as GDP from here on, was compared to the work hours per person per week engaged to answer the question at hand. It is thought that employees might be more productive for their employers if provided a shorter work week, and this question allowed for an interpretation of the question to be answered.

The findings are organized into the following sections: (1) a background, (2) hypothesis, (3) null hypothesis, (4) methodology, (5) statistics, (6) charts, (7) results, (8) conclusion, and (9) references.

## Background:

In the United States the eight-hour work day, forty-hour work week is the classical standard. Although this number of hours seems normal, back in the 1890s the average work week was over 100 hours per week (Ward, 2017). Today the US worker, on average, works 44 hours per week, or 8.8 hours per day (Charts from the American Time Use Survey, 2017). In some demanding industries individuals have reported working 50 plus hours per week (Ward, 2017). So why are Americans working so long? The bottom line is to get the job done. The question begs though, does it take that long to get the job done.

In recent studies the question has been asked, would a shorter work week equal more production? In the US our workers work more hours than any other first world nation (Ohio University, 2018). In the US there are two basic types of employees, hourly and salary. Hourly employees are paid by the hour, so their work weeks are controlled more so than a salaried employee.

The impact of working to many hours can be negative also. A meta-analysis conducted by Wong, Chan, and Ngan showed that there was a statistical significance in individuals who worked long hours or lots of overtime with the development of negative related health habits ( $p$ value <0.048) and it has a negative effect on physiological health and the development of cardiovascular diseases ( $p$ value <0.001) (Wong, 2019). So, if workers could be at work less and get more work done would that work? On a national scale one way to look at this would be to compare the national average hours worked per that country's gross domestic product (GDP).

## Hypothesis $\left(\mathrm{H}_{1}\right)$ :

Working less hours in a work week will result in a higher production rate as seen in the gross domestic product (GDP)

## Null Hypothesis ( $\mathrm{H}_{0}$ ):

Working less hours in a work week will not result in a higher production rate, as seen in the gross domestic product (GDP).

## Methodology:

The data was collected from "...a database with information on relative levels of income, output, input and productivity, covering 182 countries between 1950 and 2017." (Feenstra, 2015) It was then interpreted into the report and charts at www.ourworldindata.org.

Data was removed for anything prior to 2013 in order to keep the most recent 5 years of information to process. A sublevel sort was then completed to remove any lines of data that were lacking in information necessary to produce useable information.

The research presented its limitations within the data, as it was not specifically built for the question being answered. More specific data would need to be collected that would not need to be manipulated. Also, gathering data to compare specifically developed, first world countries to other like countries may present different findings.

## Statistics:

In this project we retrospectively reviewed the data from www.ourworldindata.org on the average hours worked per week to see how it affected the gross domestic product of several countries (Roser, 2013). The statistical analyses were run using the IBM SPSS software. The data was collected from 2013 to 2017 from 66 different countries $N=396$. The work weeks were averaged annually per year (Chart 1). The mean hours worked in a week was 35.9194, with the lower bound at 35.4529 and the upper bound at 36.4128 , with a $95 \%$ confidence interval. The test of normality showed a p-value of .000 (Chart 2). Then we tested the correlation between the average hours worked in a week against the country's gross domestic product (GDP). Using the Pearson correlation, the p -value was found to be 0.00 (Chart 4).

## Chart 1: Descriptives

Summary and interpretation of the work hours per person per week engaged. The mean hours worked in a week was 35.9194 , with the lower bound at 35.4529 and the upper bound at 36.4128, with a 95\% confidence interval.

## Descriptives

|  |  |  | Statistic | Std. Error |
| :---: | :---: | :---: | :---: | :---: |
| Work hours per person | Mean |  | 35.9194 | . 25099 |
|  | 95\% Confidence Interval | Lower Bound | 35.4259 |  |
|  |  | Upper Bound | 36.4128 |  |
|  | 5\% Trimmed Mean |  | 35.8654 |  |
|  | Median |  | 35.3500 |  |
|  | Variance |  | 24.946 |  |
|  | Std. Deviation |  | 4.99456 |  |
|  | Minimum |  | 26.04 |  |
|  | Maximum |  | 47.22 |  |
|  | Range |  | 21.18 |  |
|  | Interquartile Range |  | 7.07 |  |
|  | Skewness |  | . 183 | . 123 |
|  | Kurtosis |  | -. 691 | . 245 |

## Chart 2: Tests of Normality

Numerical assessment of normality for work hours per person per week engaged, showing a p-value of .000 .

## Tests of Normality

|  | Kolmogorov-Smirnova |  |  | Shapiro-Wilk |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Statistic | df | Sig. | Statistic | df | Sig. |
| Work hours per person <br> per week engaged | .073 | 396 | .000 | .981 | 396 | .000 |

a. Lilliefors Significance Correction

## Chart 3: Histogram

Charted data of frequency and the work hours per person per week engaged.


## Chart 4: Correlations

Matrixed correlations for the GDP and work hours per person per week engaged. We tested the correlation between the average hours worked in a week against the country's gross domestic product (GDP). Using the Pearson correlation, the p-value was found to be 0.00 .

Correlations

|  |  | Work hours <br> per person <br> per week <br> engaged |  |
| :--- | :--- | ---: | ---: |
| GDP | Pearson Correlation | 1 | $-.723^{\wedge \star}$ |
|  | Sig. (2-tailed) |  | .000 |
|  | N | 396 | 396 |
| Work hours per person <br> per week engaged | Pearson Correlation | $-.723^{\star \pi}$ | 1 |
|  | Sig. (2-tailed) | .000 |  |
|  | N | 396 | 396 |

**. Correlation is significant at the 0.01 level (2-tailed).

## Results:

As we can see from the four charts, working less hours in a work week results in a higher production rate as seen in GDP. Chart 1 shows that by establishing a 95\% confidence interval using the mean, we are able to arrive at an upper and lower bound which contains the true mean $95 \%$ of the time. This means that we are $95 \%$ certain that our population parameter falls between 35.3429 and 36.4128 . Chart 2 reveals that our data do not follow a normal distribution. Our Kolmogorov-Smirnov statistic gives us a relative indicator of curve fit. We have a relatively good fit with our value of 0.073 , but a higher statistic is preferred. If it were to be lower than 0.05 , we could infer that the lack of fit is significant. The negative Pearson correlation in Chart 3 shows us the extent to which GDP moves in the opposite direction of hours worked per week. This for example, proves our hypothesis $\left(\mathrm{H}_{1}\right)$ to be true as an increase in work hours per person per week engaged (beyond 40 hours) tends to result in a fall in GDP. For that reason, and because of the statistical significance ( p -value) shown 0.00 in both Chart 2 and Chart 4, we have strong evidence to reject the null hypothesis $\left(\mathrm{H}_{0}\right)$.

## Conclusion:

In this retrospective study, we looked to see if a decrease in the average hours worked in a week would correlate with an increase in productivity. We hypothesized that a decrease in work hours would result in an increase in productivity. Regarding this data set and statistical analysis, we would reject the null hypothesis.

## References:

Charts from the American Time Use Survey. (2017, June 26). Retrieved from US Bureau of Labor Statistics: https://www.bls.gov/tus/charts/

Division, U. N. (2019). Population by country. Retrieved from Gapminder.org: https://www.gapminder.org/data/documentation/gd003/

Feenstra, R. C. (2015). The Next Generation of the Penn World Table. American Economic Review, 105(10), 3150-3182. Retrieved from www.ggdc.net/pwt

Ohio University. (2018, March 21). Benefits of a Shorter Work Week. Retrieved from https://onlinemasters.ohio.edu/blog/benefits-of-a-shorter-workweek/\#:\~:text=It\ has\ been\ proven\ that,for\ the\ entire\%2 0six\%20hours

Roser, M. (2013). Working Hours. Retrieved from OurWorldInData.org: https://ourworldindata.org/grapher/productivity-vs-annual-hours-worked

Ward, M. (2017, May 5). A brief history of the 8-hour workday, which changed how Americans work. Retrieved from CNBC: https://www.cnbc.com/2017/05/03/how-the-8-hour-workday-changed-how-americanswork.html\#:\~:text=According\ to\ the\ Bureau\ of,work\ 50\  hours\%20per\%20week.

Wong, K. C. (2019). The Effect of Long Working Hours and Overtime on Occupational Health: A Meta-Analysis of Evidence from 1998 to 2018. International Journal of Environmental Research and Public Health, 16(12), 2102.
doi:https://doi.org/10.3390/ijerph16122102

